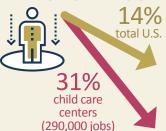
Trends in Child Care Industry Revenue and Employment

INITIAL COVID-19 IMPACT

DROP IN REVENUE 2ND QUARTER 2020 9% all service 36% child care centers

DROP IN EMPLOYMENT

MARCH TO APRIL 2020



Between March 2020 and March 2021, CONGRESS PROVIDED \$52 BILLION

in supplemental child care funding to states



So parents could have choices in the child care market

So programs could continue to operate despite a reduction in enrollment

For additional compensation

to sustain programs in a competitive market, where child care is low paid

IN 2022

624,300 CHILD CARE BUSINESSES



76,850 Centers

547.465 Home-based

BETWEEN 2019 AND 2022 Centers Homes

increased by 3,900 declined by 17,235

1.5 MILLION PEOPLE EMPLOYED

957,525 Centers

547.465

Home-based

REVENUE

\$68.5 billion

Centers Homes \$58.9 B \$9.6 B

AVERAGE REVENUE

\$766,866 Centers

\$17,472

Home-based (\$10,400 net)

COMPARED TO 2019

Share of children under 5 in paid care

• 17 states and DC:

share is greater

• 33 states: share is

PAID CHILD CARE USE IN STATES

Share of children in paid care ranges widely

8.5% in New Mexico in District of Columbia

Paid child care use

down

1.2 M

children

AVERAGE COMPENSATION



Center employee

2023 AND BEYOND

EMPLOYMENT & WAGES

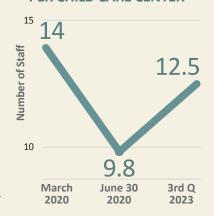
By the 2nd quarter of 2023, total wages for child care workers surged more than 31% above pre-pandemic levels, reaching \$30 billion annually

Average annual wage for child care workers increased by from \$24.969

to \$31,797



AVERAGE NUMBER OF STAFF PER CHILD CARE CENTER



FUTURE OF THE CHILD CARE INDUSTRY

INCREASES SINCE PRE-COVID

Revenue **Employment Wages**

UNKNOWN

Are these gains sustainable once all the supplemental federal child care funding has been spent?